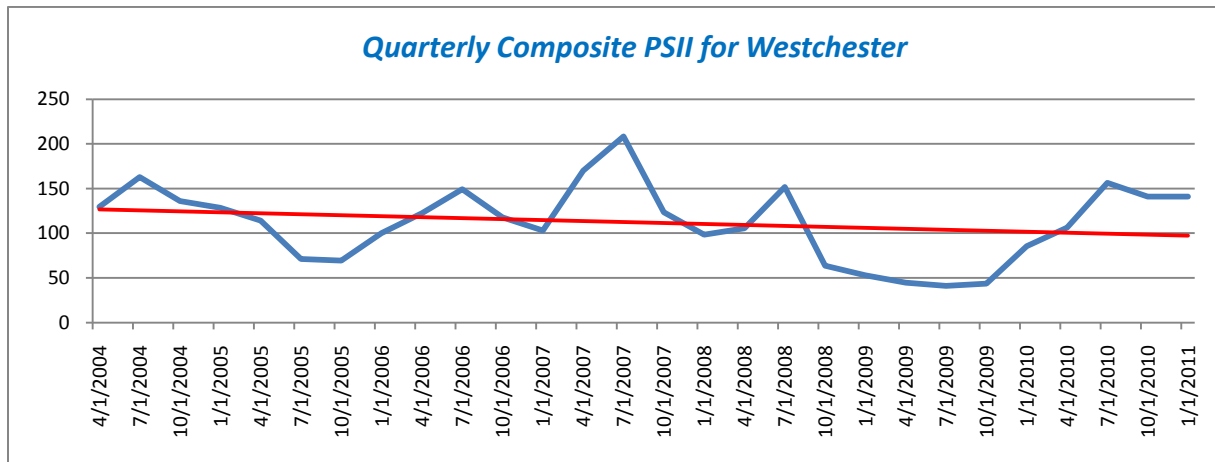


Historic Behavior of the IT Job Categories Pace/SkillPROOF IT Index (PSII) Westchester County 4th Quarter, 2010

The U.S. Department of Labor's Bureau of Labor Statistics (BLS) has established specialized categories for the IT industry. Historic market trend estimates for IT specialists are designed to show the behavior of these specialized professions within this dynamic industry. The Web Crawler developed by SkillPROOF, Inc., tracks job openings in 130 blue chip companies from a cross section of U.S. industries with job openings in the New York Metropolitan Area and maps them into 10 highly specialized categories and a general one, **Other Computer Specialists**. The latter is for those that do not squarely fall into one of the 10 standard BLS categories. The following is a brief description of demand for these professionals in **Westchester County**.

General IT Market

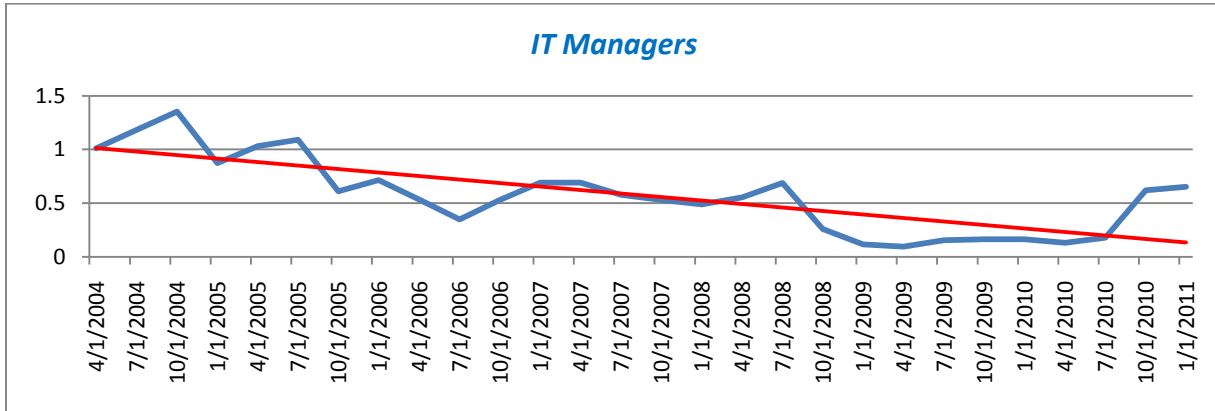


The **Pace SkillPROOF IT Index (PSII)** that measures the IT job market in Westchester County remained flat during the 4th quarter of 2010. At 141, it was the same as in the previous quarter. Of the eleven categories of the IT market tracked by the PSII, six increased slightly, three declined slightly and two remained flat. However, the year-over-year comparison was much more impressive, unlike the national labor market. Relative to the final quarter of 2009, the Index registered an increase of 37 percent, jumping from 85 to 141. On a yearly basis, six categories increased significantly, three declined and two remained flat.

On the high side for the year, the demand for **Network Administrators** grew by over 900 percent followed by demand for **Systems Analysts** at more than 370 percent. On the low side, annual demand for **Computer Support Specialists** decreased by more than 80 percent, even though it showed signs of recovery with an 18 percent increase during the 4th quarter. The one profession demonstrating significant fluctuation in demand was **Network and Systems Analysts** which dropped 78 percent in 2010 but had remained relatively flat for the previous three years with a slight increase of 2 percent in the last quarter of 2009.

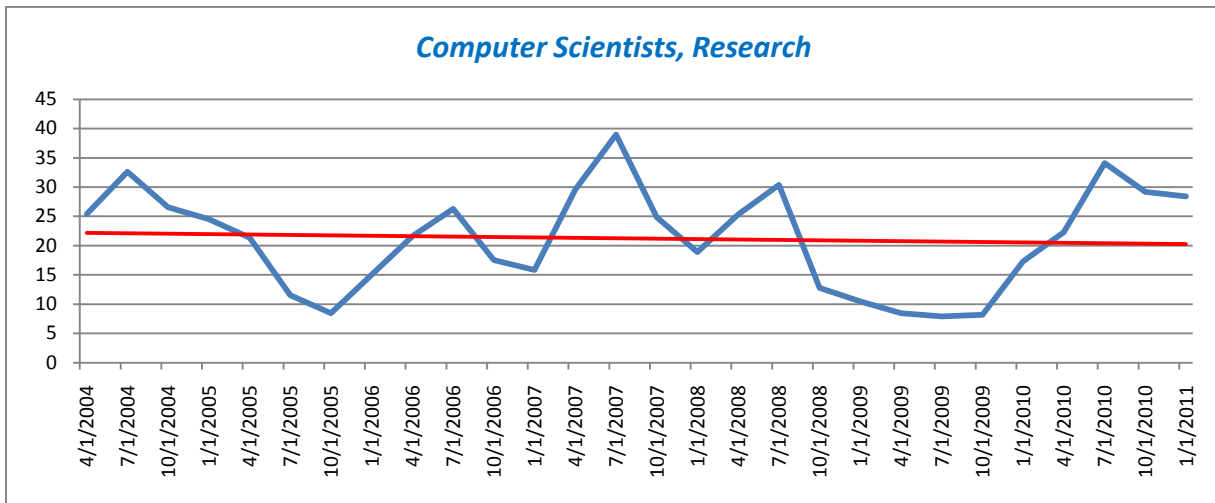
IT Special Categories

IT Managers (ID1-3021)



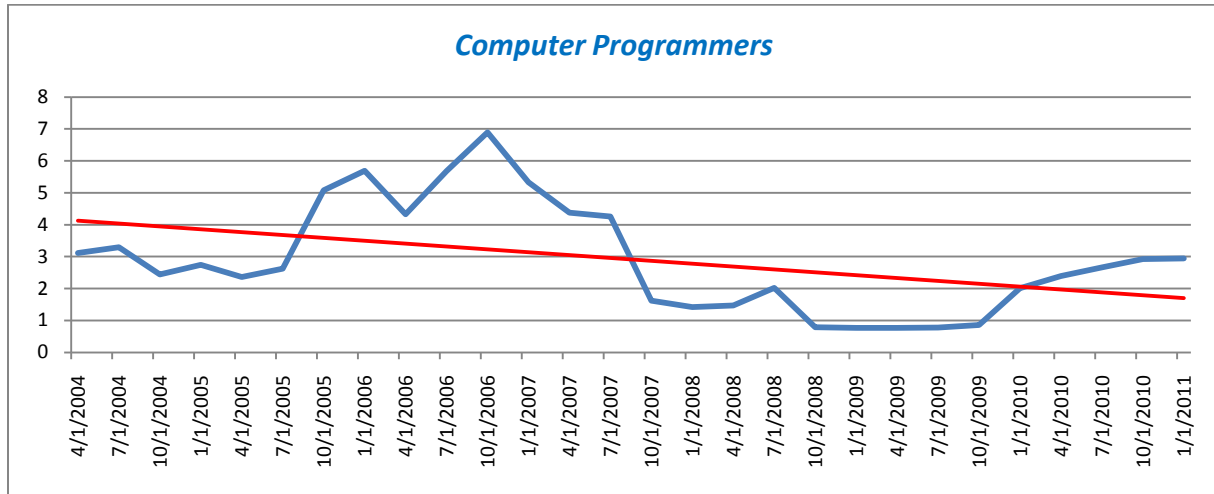
IT Managers currently rank third highest in demand for IT specialists in the county. After a period of stagnation, this market gained momentum and registered an impressive 297 percent increase relative to the 4th quarter of 2009. The quarterly increase of 5 percent was also significant, given the market behavior in other categories.

Computer Scientists, Research (ID15-1011)



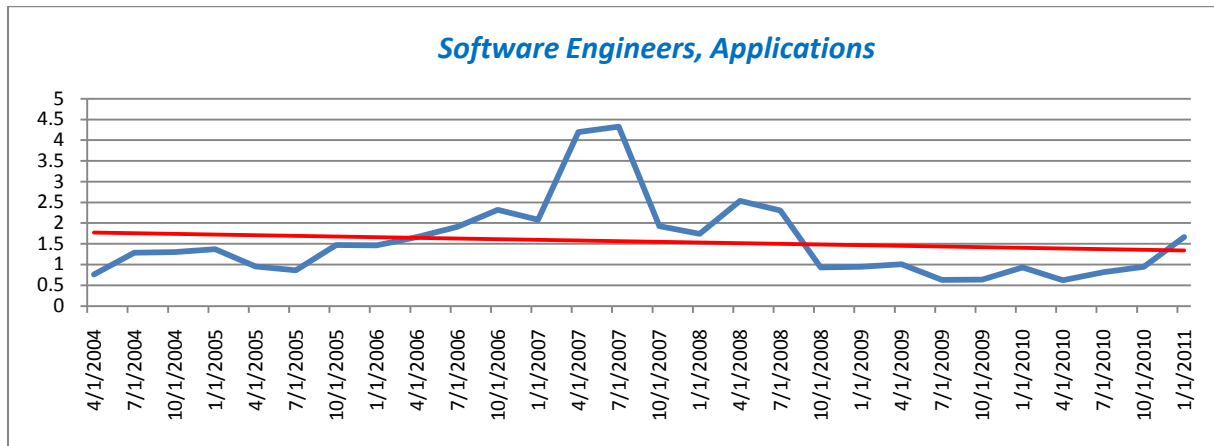
Computer Science, Research has been a driving force in Westchester County's IT job market in both good times and in bad. The annual year-over-year comparison was positive at better than 57 percent, and the quarterly increase of nearly 3 percent was also a sign of resilience for these professionals.

Computer Programmers (ID15-1021)



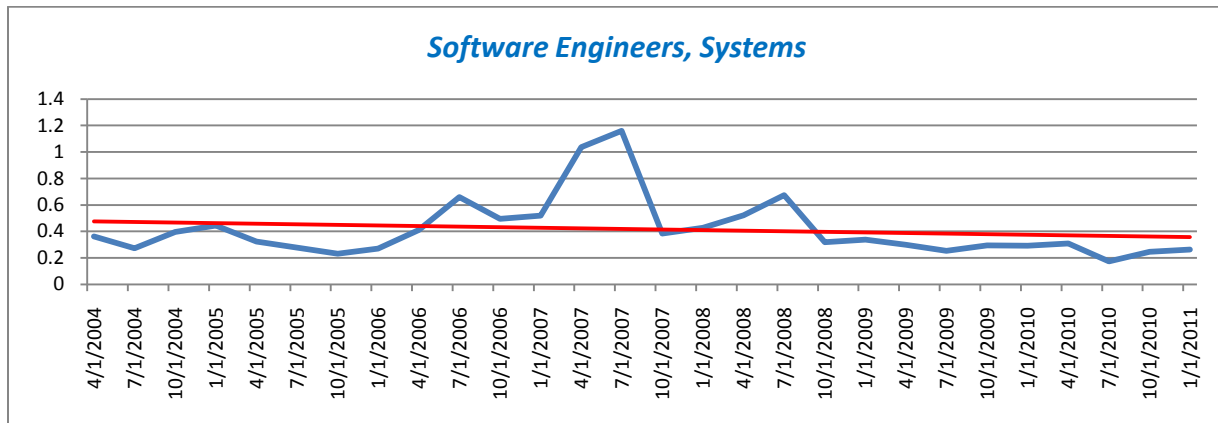
Demand for **Computer Programmers** will continue to increase even though the trend is negatively sloped. The quarterly rise was nearly 1 percent and slightly better than 47 percent over the final quarter of 2009.

Software Engineers, Applications (ID15-1031)



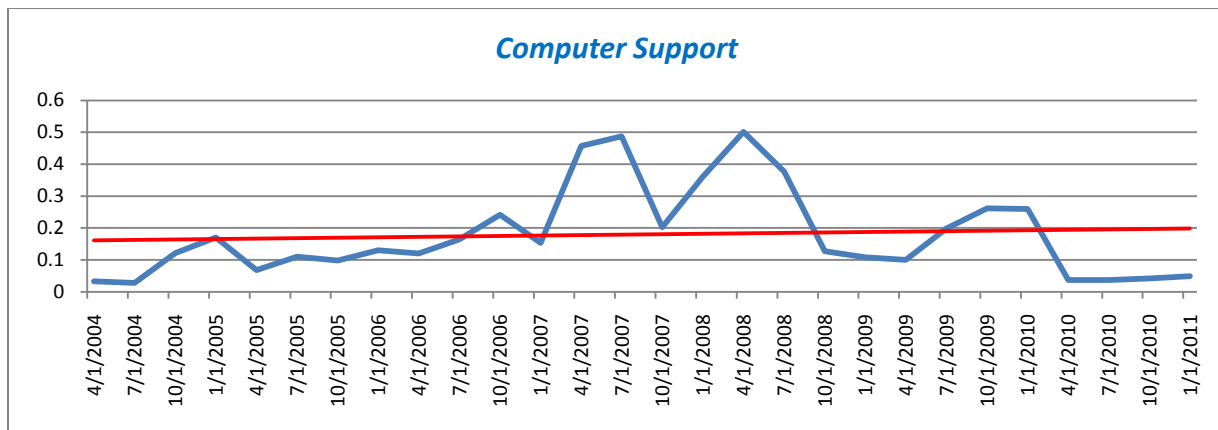
Software Engineers, Applications continued robustly, posting a gain of over 76 percent for the 4th quarter and better than 79 percent for the year. The overall employment increase for these professionals is better than that for the other sectors of the IT industry.

Software Engineers, Systems (ID15-1032)



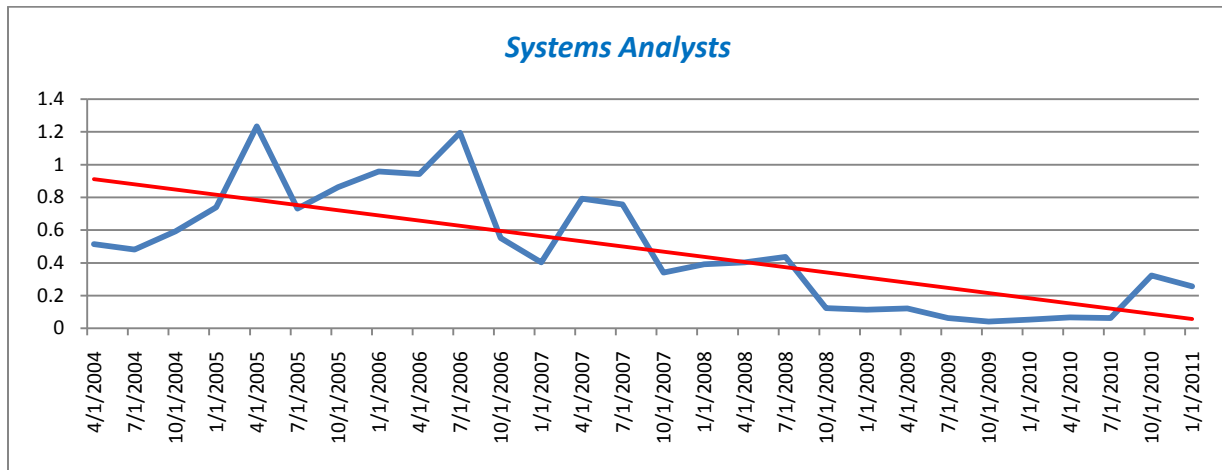
Software Engineers, Systems increased by 6 percent in the 4th quarter of 2010, but declined by nearly 10 percent relative to the 4th quarter of 2009. Although the trend is relatively slow, and the market remains below the trend line, the increase in demand towards the end of 2010 is a sign of improvement.

Computer Support Specialists (ID15-1041)



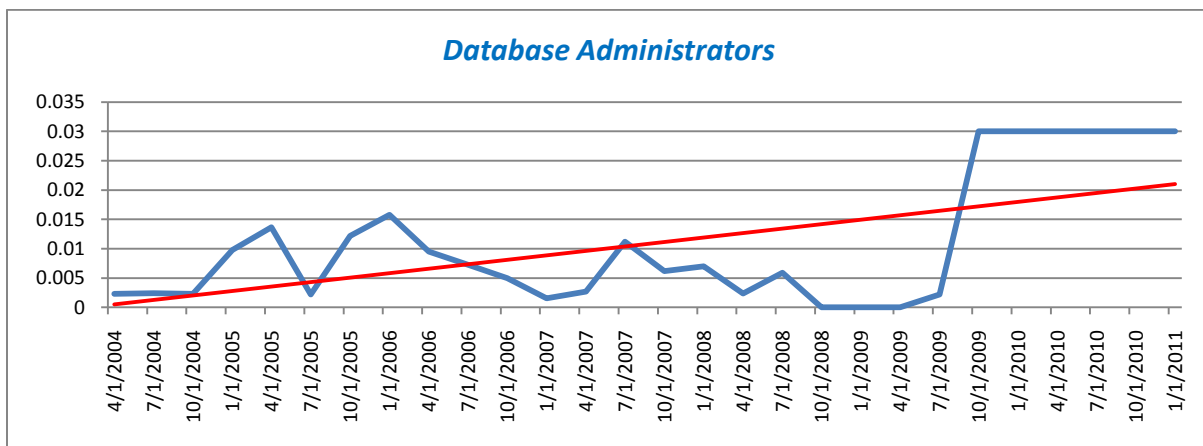
Demand for **Computer Support Specialists** increased 18 percent during the 4th quarter, but had an overall decline of 80 percent relative to the final quarter of 2009.

Systems Analysts (ID15-1051)



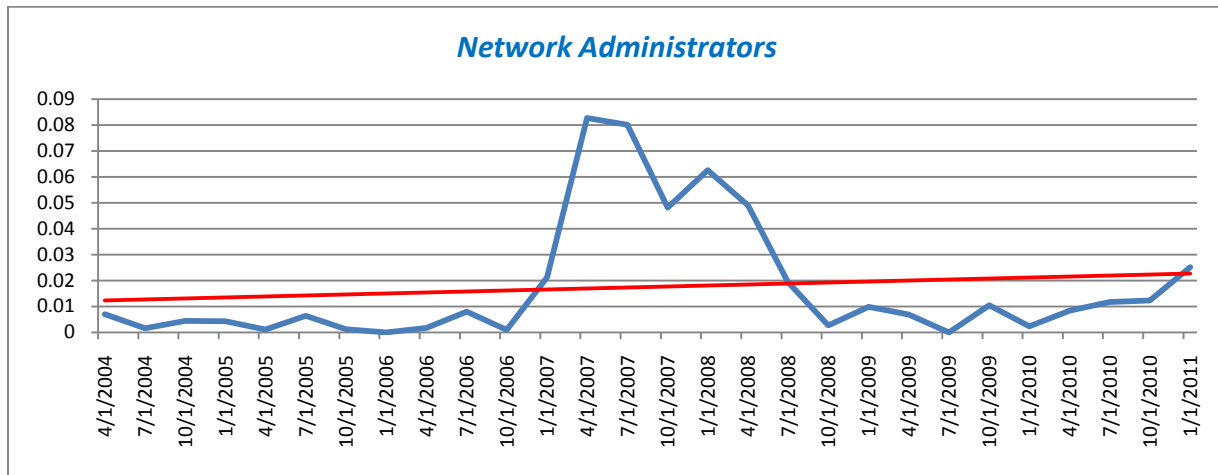
Systems Analysts improved significantly with an annual increase of more than 370 percent even though demand fluctuated considerably throughout the year. However, the year ended with a slight decline of 2 percent in the 4th quarter. Although the trend continues its downward slope, the market has improved considerably over the past several quarters and regarded positively by the industry.

Database Administrators (ID15-1061)



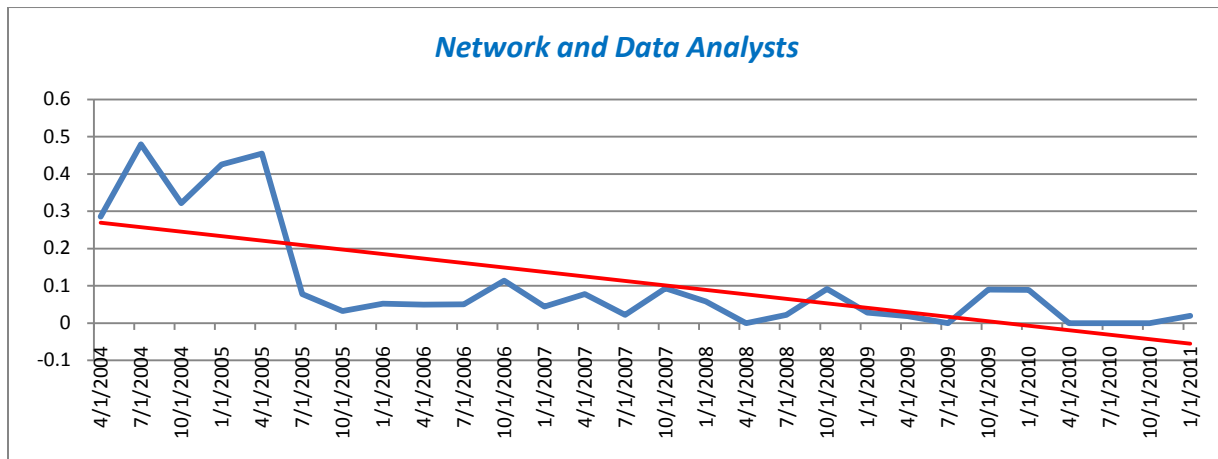
Demand for **Database Administrators** in Westchester County peaked in mid-2009 and has since remained flat. Neither the quarterly nor the year-end numbers changed. Given the fact that the trend line is positive, the future appears promising.

Network Administrators (ID15-1071)



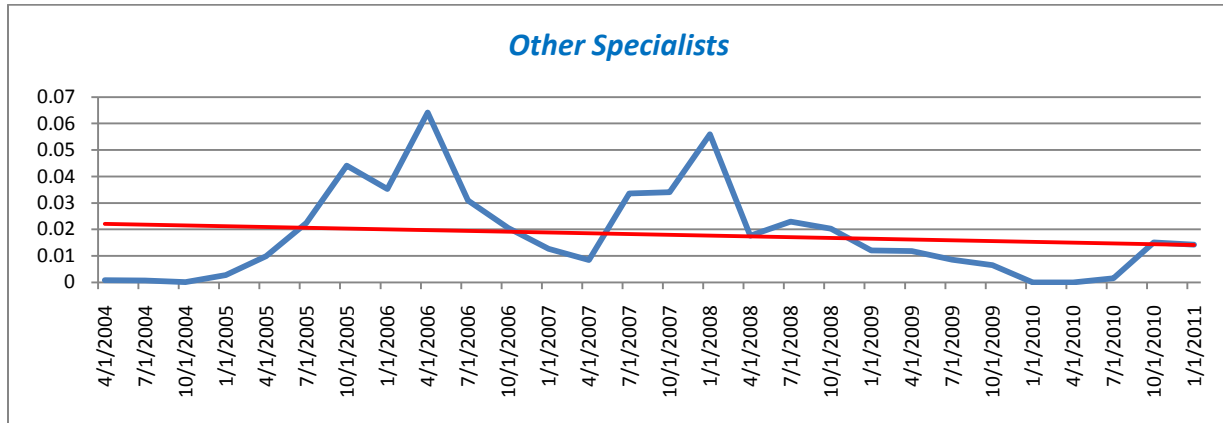
Demand for **Network and Computer Systems Administrators** was strong in 2010 increasing by over 100 percent in the 4th quarter and had better than 900 percent for the year. Given the rising trend and the behavior of the last two years, prospects for these professionals are promising.

Network Systems and Data Communications Analysts (ID15-1081)



Network Systems and Data Communications Analysts had a slight increase of 2 percent in the last quarter of 2010, but declined 78 percent over the same quarter a year ago. The behavior of the market was consistently positive during the year and it is expected to continue in 2011.

Other Computer Specialists (ID15-1099)



Strong demand for **Other Computer Specialists** during the 2nd and 3rd quarters of 2010 subsided resulting in a nominal 4 percent increase at year's end. Overall demand increased for the year by more than 40 percent.