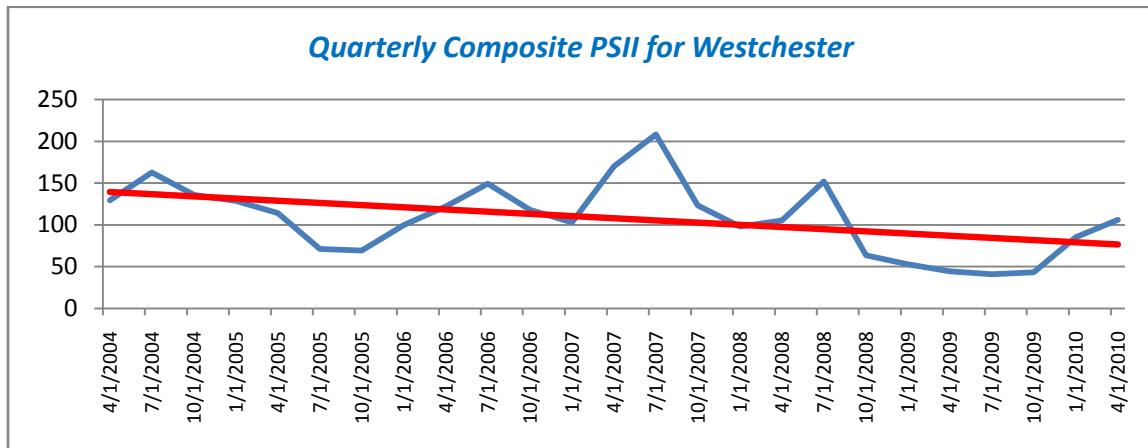


Historic Behavior of the IT Job Categories Pace/SkillPROOF IT Index (PSII) Westchester County 1st Quarter, 2010

The U.S. Department of Labor’s Bureau of Labor Statistics (BLS) has established specialized categories for the IT industry. Historic market trend estimates for IT specialists are designed to show the behavior of these specialized professions within this dynamic industry. The Web Crawler developed by SkillPROOF, Inc., tracks job openings in 130 blue chip companies from a cross section of U.S. industries with job openings in New York Metropolitan Area and maps them into 10 highly specialized categories and a general one, **Other Computer Specialists**. The latter is for those that do not squarely fall into one of the 10 standard BLS categories. The following is a brief description of demand for these professionals in **Westchester County**.

General IT Market



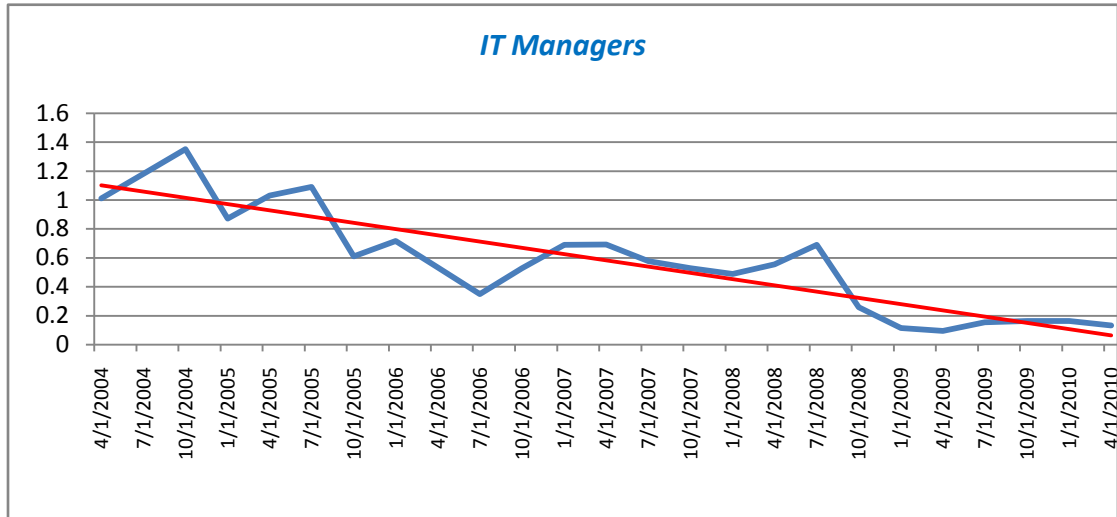
During the 1st quarter of 2010, the **Pace/SkillPROOF IT Index (PSII)** for Westchester County increased by more than 24 percent, from 85 to 106, a significant increase. The index went above 100 for the first time since the 3rd quarter of 2008.

This gain was part and parcel of improving national economic news. Although the 160,000 new jobs created in March did not alter the unemployment rate, the increase still can be interpreted positively: As the economy shows signs of sprouting “green shoots,” those who have been sitting on the sidelines during the period of rising unemployment have gained a sense of optimism and are renewing their job searches, thereby offsetting the gains in job creation.

There are also other signs of recovery: manufacturing, air travel, and hotel occupancy rates are all up. In the Westchester County IT job market, the indicators are even more impressive.

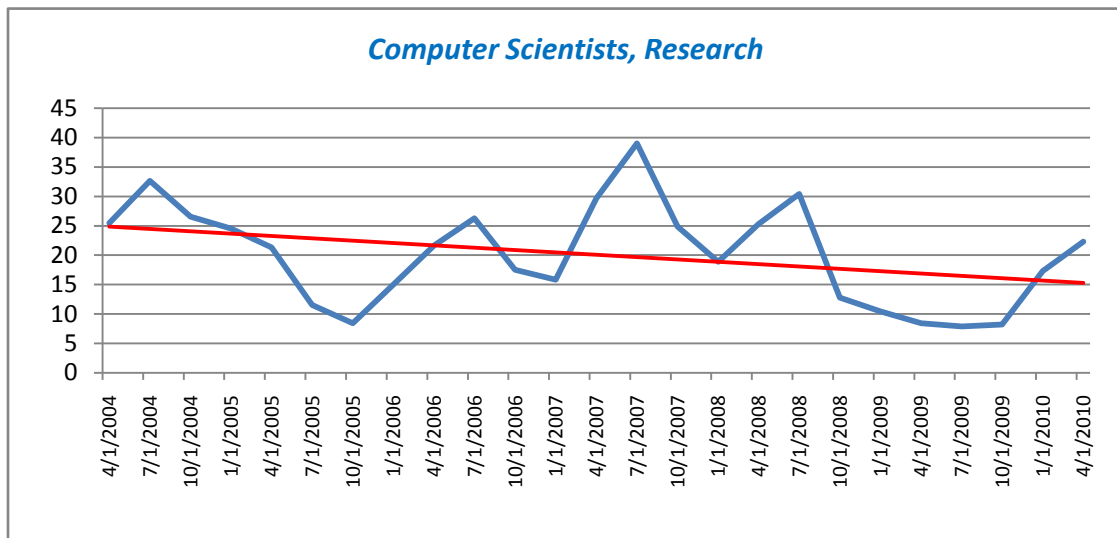
IT Special Categories

IT Managers (ID1-3021)



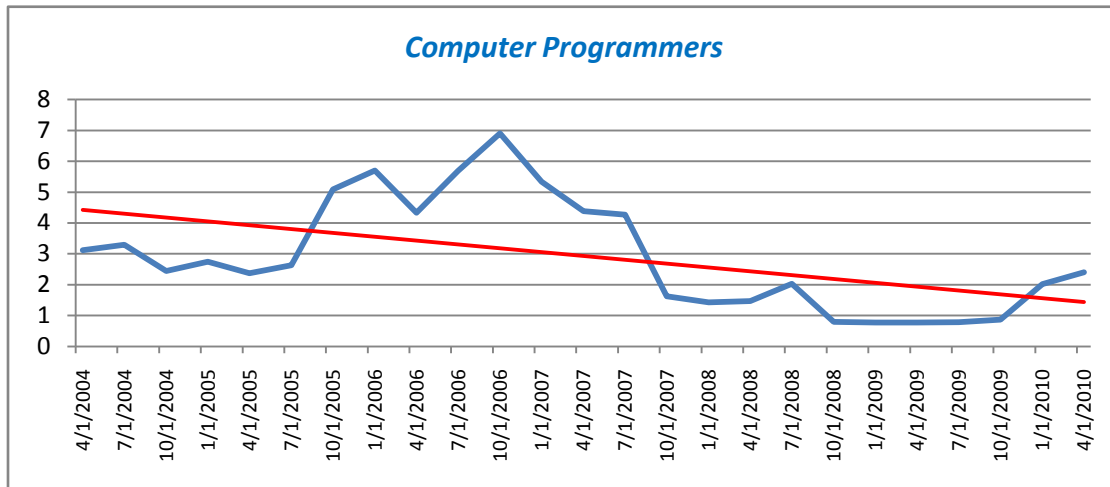
Employment opportunities for **IT Managers** are currently limited. However, activity above the trend line suggests that the market may improve in the coming quarters.

Computer Scientists, Research (ID15-1011)



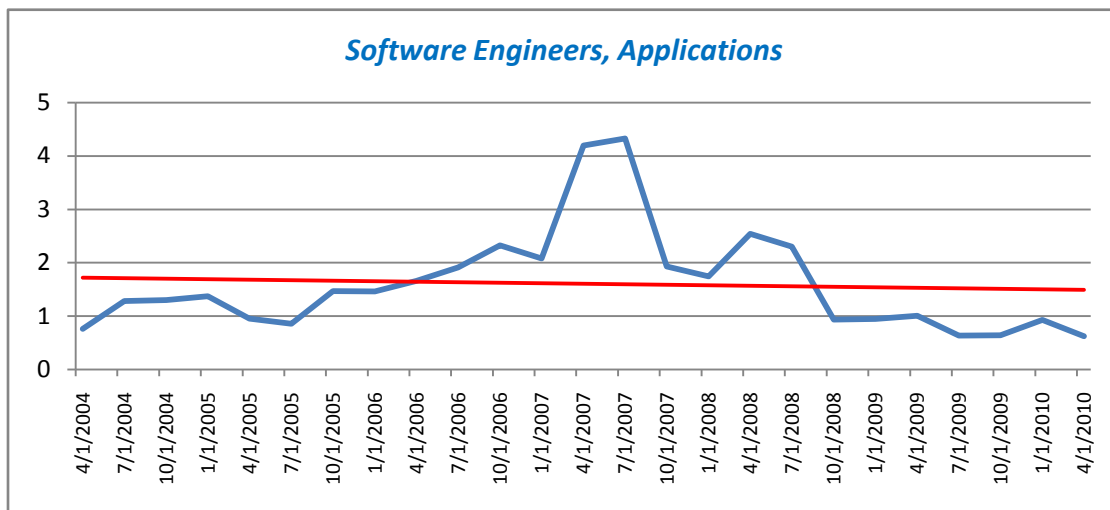
Computer Science, Research has been a driving force in Westchester County's IT job market recovery. This strength became noticeable in the last two quarters of 2009 and continued forcefully into the 1st quarter of 2010 when demand increased dramatically.

Computer Programmers (ID15-1021)



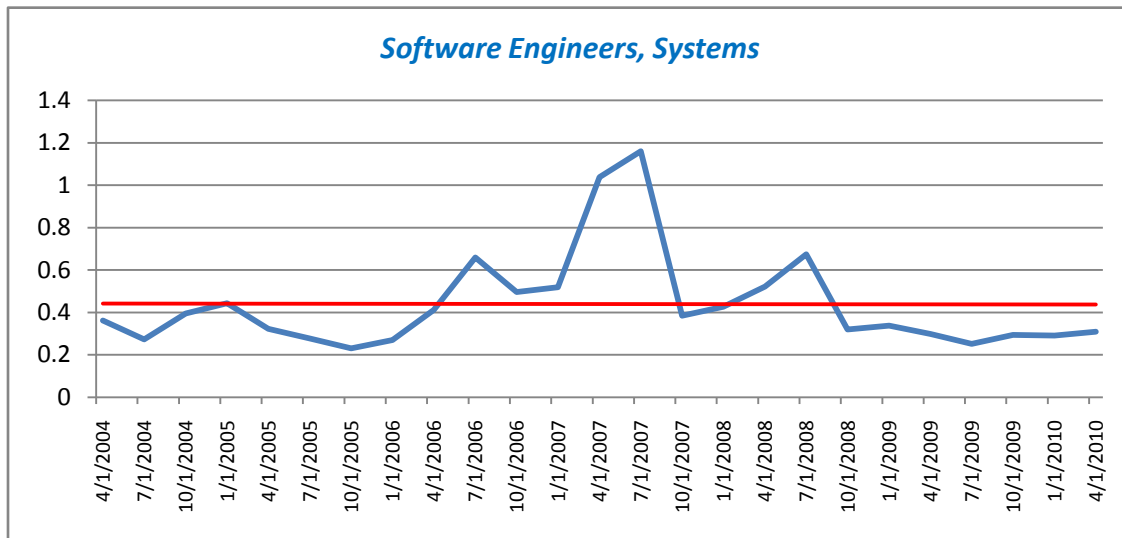
Positive growth in the 4th quarter of 2009 continued into 2010 for **Computer Programmers**. The market for these professionals has kept the IT employment market active and dynamic. Since programmers had experienced a long extended period of low demand, a strong recovery was expected, but the strength of this recovery was both surprising and welcome.

Software Engineers, Applications (ID15-1031)



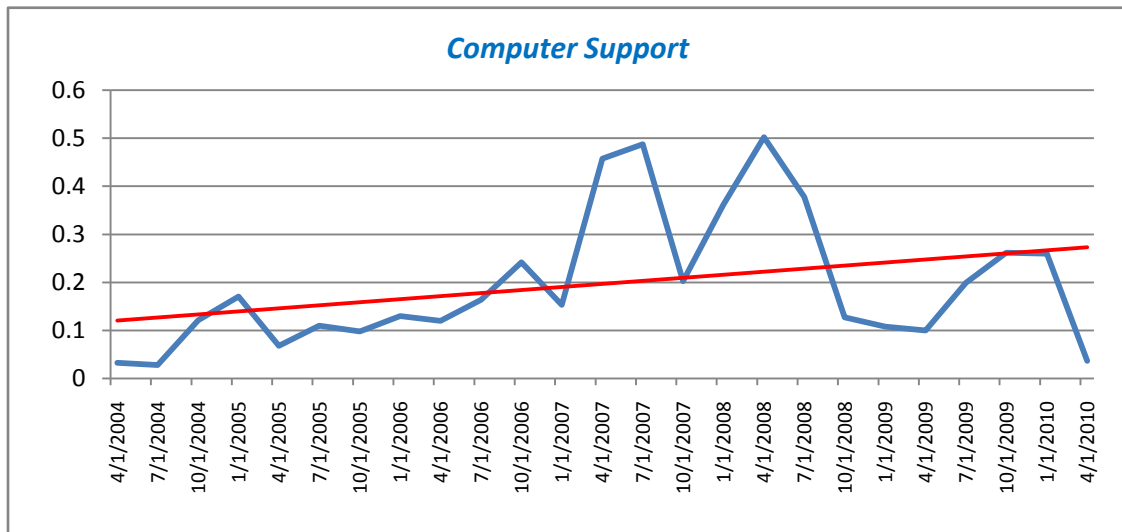
Last quarter's improvement in demand for **Software Engineers, Applications** was short-lived as the market dropped albeit slightly, in the 1st quarter of the year. Considering that decline persisted for several years, increased demand may occur in the months ahead.

Software Engineers, Systems (ID15-1032)



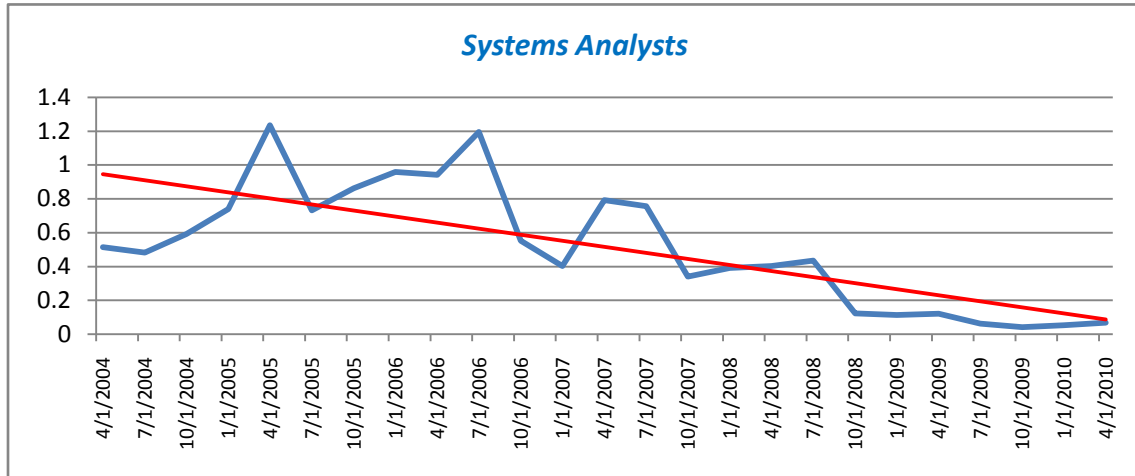
Although the market for **Software Engineers, Systems** remains below the trend line, there were slight signs of movement upward.

Computer Support Specialists (ID15-1041)



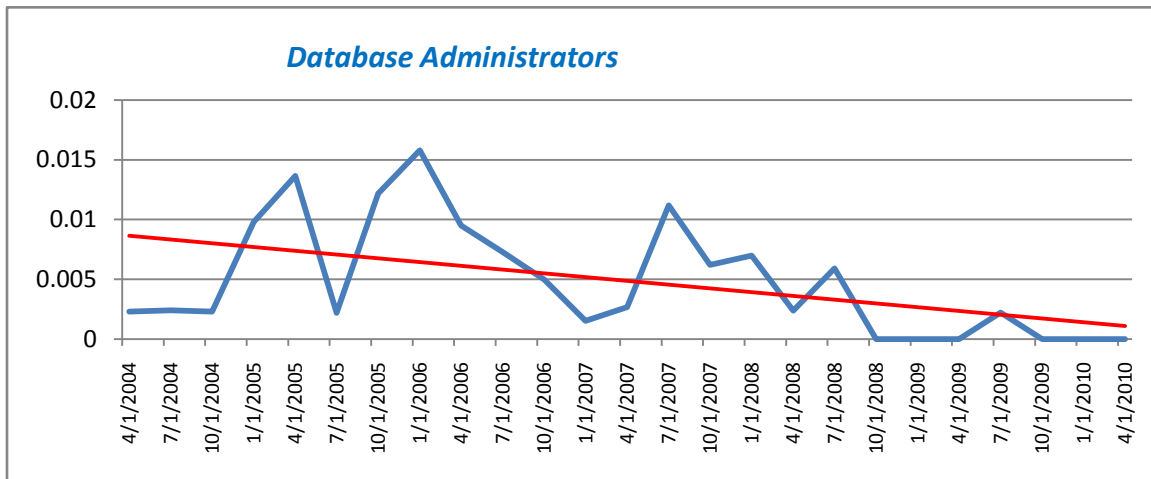
The sharp decline in the 1st quarter of the year was for **Computer Support Specialists** was surprising and difficult to analyze. However, there are always anomalies in the market that stump forecasters.

Systems Analysts (ID15-1051)



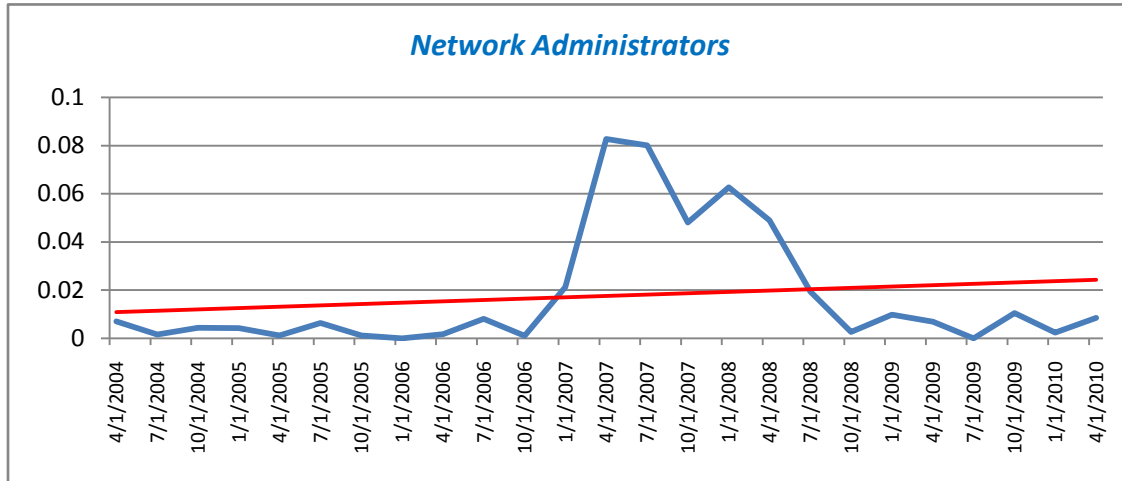
Better than expected, employment opportunities for **Systems Analysts** continued to improve slightly during the 1st quarter.

Database Administrators (ID15-1061)



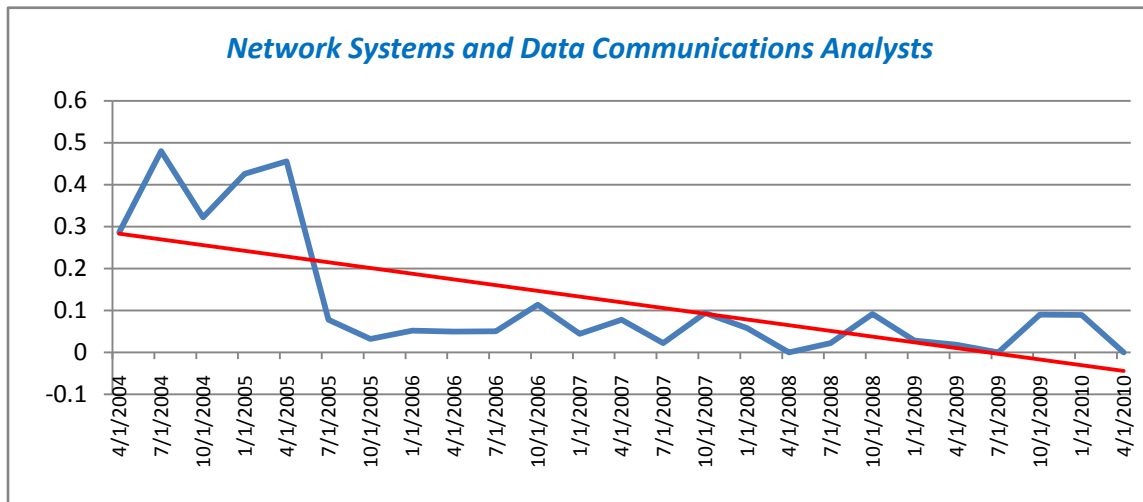
Demand for **Database Administrators** in Westchester County peaked in 2006 and started to decline as the financial markets started showing signs of weakness. The relatively flat 1st quarter of 2010 is a positive sign given the market condition as a whole.

Network Administrators (ID15-1071)



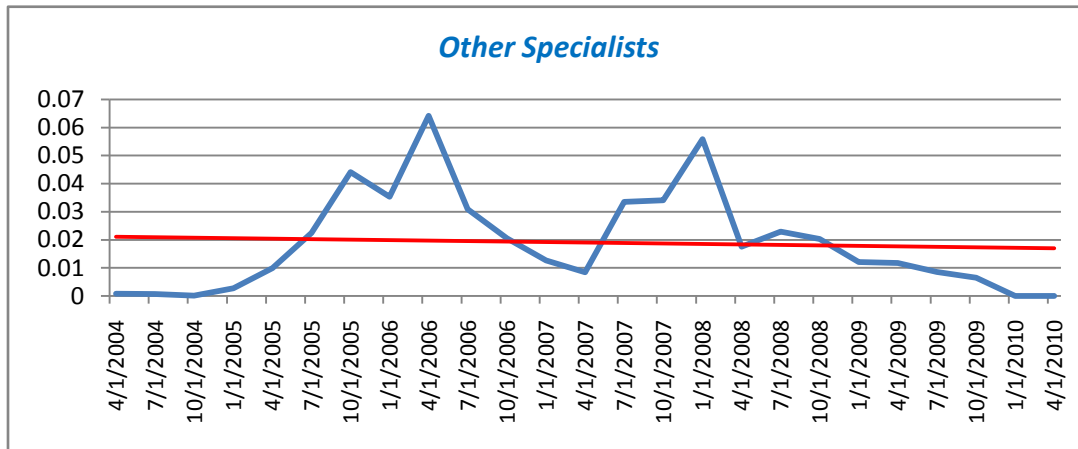
While employment opportunities were less than satisfactory for **Network and Computer Systems Administrators** at year's end, these professionals had a better than expected 1st quarter in 2010. The zigzag behavior of the last several quarters may be a good sign leading to a more promising future.

Network Systems and Data Communications Analysts (ID15-1081)



After a relatively good 4th quarter, employment opportunities for **Network Systems and Data Communications Analysts** fell sharply in the 1st quarter of this year. Considering that the trend is negative and past behavior has been volatile, remaining above the trend line is a promising sign.

Other Computer Specialists (ID15-1099)



A slight leveling off in demand for these professionals is not surprising since the market is recovering. Falling demand for **Other Computer Specialists** historically corresponds to a rising market in the more specialized job categories. Continued decline appears to support this pattern and could be considered a positive sign for the market as a whole.